

Press Release

sally SE stand/gate for Frankfurt-Hahn Airport

Frankfurt-Hahn Airport has ordered delair's proven resource management system „sally“

Braunschweig, Juni 2011 - A few years ago the resource management system *sally* which had been used on large airports for more than ten years was renewed from scratch. *delair* decided then to design a further product suite for regional airports. *delair's* head of marketing and sales, Martin Wiesner, says: "The large commercial airports often have very specific requirements so that extensive adaptations are necessary for a product like *sally*. A medium or small airport doesn't have the possibility to bear these costs. Therefore we decided to offer a system 'off the shelf' which is extremely budget-friendly. We have reached this goal with our system *sally SE* which we could sell to a regional airport already twice in a short period."

In 2010 the airport Frankfurt-Hahn located in the Hunsrück area has cleared almost 3.5 million passengers and 230,000 tons freight. A particular challenge for the airport is the clearance of pure freight flights and to meet the requirements of a low-cost airline. For this purpose an efficient and optimised use of available resources is absolutely essential. *delair* offers an excellent solution with *sally SE*. Not only in strategic pre-planning but also in current daily planning *sally* helps to calculate an optimised result in a few seconds. The extremely powerful algorithm of the expert system takes into consideration all respective constraints.

In the near future Frankfurt-Hahn Airport will plan the allocation of stands and gates using *sally SE*. The system will enable a fast reaction to flight plan modifications and, consequently, guarantee to have the staff in the right place at the right time.

About delair:

delair Air Traffic Systems GmbH was founded in 1997 at the Braunschweig Research Airport. *delair* develops systems to optimise processes of air traffic control, airport operators, airlines, and handling agents. The products of *delair* are in operation at the International Airports in Zurich, Vienna and Frankfurt. At these airports considerable improvements of airport processes lead to positive environmental effects and cost savings thanks to fuel savings and lower emissions.

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